



ACQUISITION OPPORTUNITY CONFIDENTIAL PROFILE

Offering #:	Industry: Manufacturing – Material Handling
Location: Orange County	Segment: Plastic Vacuum Forming
2005 Revenues: \$3MM Est.	2005 Estimated Cash Flow \$500k +

- 44 years solid and diverse national customers base with automotive, electronics, aerospace, food and general manufacturing with Fortune 500 to small customers. Proprietary products with established distribution.
- Limited foreign or import competition. President is 63 years old and is willing to participate as a minority shareholder or retire.

This stable 44 year company has developed a market niche for re-useable plastic containers made of high density polyethylene vacuum form containers that range in size from small trays to large open containers that protect automotive engines or transmissions. The company has long term relationships with customers. There is no concentration of large customers. The company sells through distributors, sales representatives and house accounts. The company custom designs products for its customers or sells through its catalog. Foreign competition is not a factor due to the quantities and size of the open containers. Key employees are General Manager (Sales Manager), Plant Manager and Administrative/Finance Manager. All have long term tenure with company.

The company has a 26,000 sq. feet leased modern facility in an industrial area. Renewable lease options are available to buyer. The company has additional capacity to expand with its well maintained vacuum forming molding machines. Products are molded and require some automated or manual trimming. Staff of 15 employees includes machine operators, production workers, and administrative employees. Operational systems are in place to support continued growth, production control and finance/accounting systems. Monthly financial statements are generated. There are no known litigation, legal, environmental or tax issues.

The company operates the business five days a week. Production capacity is estimated to be at least \$5MM . No additional equipment is required to expand capacity.

The President sold this business to a east coast company 7 years ago. He has managed this business and now wants to retire or become a minority shareholder.

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