



## ACQUISITION OPPORTUNITY CONFIDENTIAL PROFILE

Offering #:	Industry: Manufacturing – Contract Mfg.
Location: Orange County	Segment: Plastic Molding Injection
<b>2005 Revenues: \$5.0 MM Est.</b>	<b>2005 Estimated Cash Flow \$250k +</b>
<b>2004 Revenues: \$3.5 MM Est.</b>	<b>2004 Adj. Earnings: Unknown</b>

- ❖ **30 years in business. Solid and diverse customers base with aircraft, medical, electronics and industrial plastic molding parts with market niche of low-mid volume quantities.**
- ❖ **No foreign or import competition. Owner is 69 years old and is willing to stay or retire.**

This dynamic 30 year company has developed a market niche for small & miniature unique plastic molding injection parts. The company has long term relationships with customers. The business is widely spread among the customer base. The company prides itself on high quality and close tolerance parts. The business differentiates itself by competing with volumes or delivery dates that will exclude foreign competition. Key employees are Plant Manager, Tool/Mold Shop Manager, Sales Manager, Product Designer, Quality Control Manager and Finance Manager. All have long term tenure with the company.

The company has a 39,000 sq. feet modern facility in an industrial area owned by Seller. It owns its own equipment and designs, builds molds, produces plastic injection parts and performs secondary operations (i.e. drilling, inserting, assembling and painting). Staff of 50 to 55 non-union employees includes tool/mold makers, machine operators, maintenance mechanic, production workers and office personnel. Operational systems are in place to support continued growth, including production, perpetual inventory control and finance/accounting systems. Monthly financial statements are generated. There are no known litigation, legal, environmental or tax issues. This unique business has received numerous quality accolades by its customers.

The company operates business five days a week on three shifts. Production capacity is estimated over \$10 million due to equipment capacity. Company has turned down opportunities to produce medical parts within a clean room environment. Currently, the company uses portable clean room equipment, but most medical manufacturers want fixed clean room environments. This is a modest investment.

The President and owner has operated this business for 30 years. He is ready to step aside or retire.

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