

Offering #:	Industry: Manufacturing
Location: Southern California	Segment: Automotive OEM/Aftermarket Manufacturing
2005 Revenues: \$4.4M	2005 Estimated Cash Flow \$1,009,000

- ❖ 23 years of manufacturing premium proprietary auto accessories to OEM's and aftermarket.
- ❖ 75% of product line is sold to OEM auto makers and 25% to the aftermarket. The company has 18 auto maker OEM licenses.
- ❖ Big potential to grow business in the OEM domestic and export market with present auto makers.
- ❖ Most products are stainless steel and produced in a modern manufacturing 16,000 square foot facility.
- ❖ Two Owners wants to retire after 23 years. Sellers are motivated.

This 23 year old manufacturing company enjoys high profit margins because it has developed a market niche for stainless steel automotive accessories. In-house manufacturing includes metal stamping, metal finishing, ultrasonic cleaning, photochemical processes, doming, laser etching and private label packaging. The customer base includes 18 OEM automakers with licenses for domestic and export, as well as, automotive aftermarket distributors.

The company turns down requests from OEM's to develop future products. The right Buyer can take this company to the next level and to leverage its OEM relationships. Market opportunities are available in the European market as well. Competition is limited due to the license arrangements with OEM's. The company has an excellent reputation and product quality. 30 total employees, with key employees - Plant Manager, Office Manager, (4) outside sales reps. and two owners.

This firm stands out among the competition because they manufacture, assemble and test in their own state-of-the-art facility. The genuine accessories they offer, from the staples of their product line to the special requests their customers sometimes have, must pass rigorous exterior testing by their customer's quality control department. As such, the production process ensures each item adheres to the strictest quality control standards.

The company has a 16,000 sq. feet leased modern facility in an industrial area. Seller owns property. A long term lease or sale of property is available.

Sellers have developed the business over 23 years and are now ready to retire.

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