

Offering #:	Industry: Distribution – Automotive Parts
Location: South Los Angeles County	Segment: Aftermarket
<b>2006 Revenues: \$3.8 MM Est.</b>	<b>2006 Estimated Cash Flow \$650K</b>
<b>2005 Revenues: \$3.4 MM</b>	<b>2005 Estimated Cash Flow \$540k</b>

- Part of the most successful automotive parts distributor franchise for the aftermarket. Solid business model.
- Bought second territory 2 years ago which has not been developed.

This opportunity involves the sale of an established Franchise location of a well-established leader in the distribution of Automotive Component Parts utilized by the aftermarket. This 10-year old franchise operation is a Distributor for major brand name Manufacturers for the Southern California marketplace.

A combination of exceptional customer service and support, competitive pricing and a strong marketing and promotional calendar have made this company the leading distributor of Brake, Chassis, Ride Control and Clutch components. Through a separate division the company also distributes all types of equipment utilized in the automotive repair industry.

Rent Is \$3,500 A Month For 8,000 Sq Ft Of Space. Lease Expires In 2007 And Has Three Year Options. Seller Is Asking For \$2,100,000, For An Annual Revenue of \$3,375,000, and Seller's Discretionary Cash Flow Of \$544,000. Price includes \$650,000 worth of Inventory (at Cost), and \$50,000 worth of FF&E at fair market value.

The Franchisor business entity was established in 1989 as a two-step warehouse, providing "HOT SHOT" delivery to installers and repair facilities. This specific business opportunity involves one of the Franchise locations in Southern CA.

Through focus and concentration both on products and customer needs, the company has established a reputation as a leader in the distribution of Automotive Component Parts utilized by the aftermarket. Major manufacturers such as Tenneco Automotive, Aimco and Raybestos have appointed the company as a distributor for the Southern California marketplace. Other Manufacturers include, Airtex, ARI, atp, AXIS, Bendix, Carlson, Contitech, and Delphi. The Franchisor warehouse network, which spans the marketplace from Chula Vista in the south to San Jose in the north, services in excess of 8,000 active customers, including major chains like Pep Boys and Car Quest.



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